



Q4 & FY 2024

**Financial Results
&
Business Update**

February 25, 2025

Forward-Looking Statements

This presentation includes forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. All statements other than statements of historical facts contained in these materials or elsewhere, including statements regarding Harmony Biosciences Holdings, Inc.'s (the "Company") future financial position, preliminary financial results, business strategy and plans and objectives of management for future operations, should be considered forward-looking statements. Forward-looking statements use words like "believes," "plans," "expects," "intends," "will," "would," "anticipates," "estimates," "may," "could," "might," "continue," "potential," and similar words or expressions in discussions of the Company's future operations, financial performance or the Company's strategies, but the absence of these words does not mean that a statement is not forward-looking. These statements are based on current expectations or objectives that are inherently uncertain. These forward-looking statements involve significant risks and uncertainties that could cause the actual results to differ materially from the expressed or implied forwarding-looking statements, including, but not limited to the risk factors discussed under the caption "Risk Factors" in the Company's Annual Report on Form 10-K filed with the U.S. Securities and Exchange Commission (the "SEC") on February 25, 2025 and its other filings with the SEC. While the Company may elect to update such forward-looking statements at some point in the future, it disclaims any obligation to do so, even if subsequent events cause its views to change.

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This presentation concerns product candidates that are or have been under clinical investigation and which have not yet been approved for marketing by the U.S. Food and Drug Administration, European Medicines Agency or other foreign regulatory authorities. These product candidates are currently limited by U.S. Federal law to investigational use, and no representations are made as to their safety or effectiveness for the purposes for which they are being investigated.

SLEEP/WAKE

Extending Our Leadership Position

- Initiating Phase 3 registrational trials of Pitolisant HD in narcolepsy & IH Q4 '25
- Initiating pivotal BE study of Pitolisant GR Q1 '25; topline data readout Q3 '25
- Provisional IP for Pitolisant HD & GR out to 2044 to extend franchise
- Potential best-in-class orexin-2 agonist (BP1.15205) data at SLEEP 2025

NEURO BEHAVIORAL

Next Major Clinical Catalyst

- On track for topline data readout of Phase 3 registrational trial of ZYN002 in Fragile X syndrome in Q3 2025
- Plan to initiate Phase 3 registrational trial in 22q deletion syndrome in Q4 2025

EPILEPSY

Most Advanced 5-HT2 Development Program

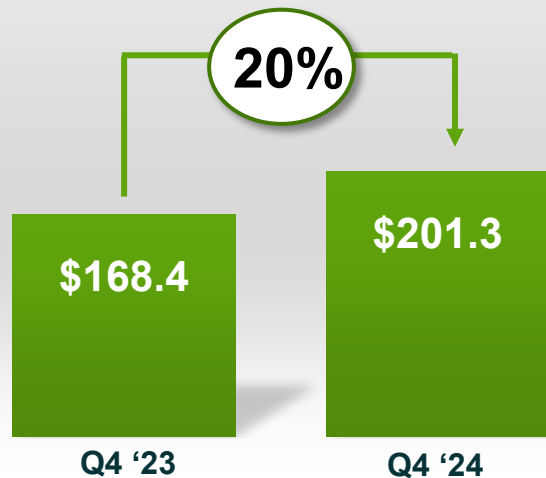
- EPX-100: validated MOA
- Ongoing Phase 3 registrational trial in Dravet syndrome; topline data in 2026
- Phase 3 registrational trial in Lennox-Gastaut syndrome initiated Q4 2024

Innovation driving growth of the portfolio



WAKIX® Net Revenue Performance

Q4 '24 WAKIX Net Revenue (\$M)



FY '24 WAKIX Net Revenue (\$M)



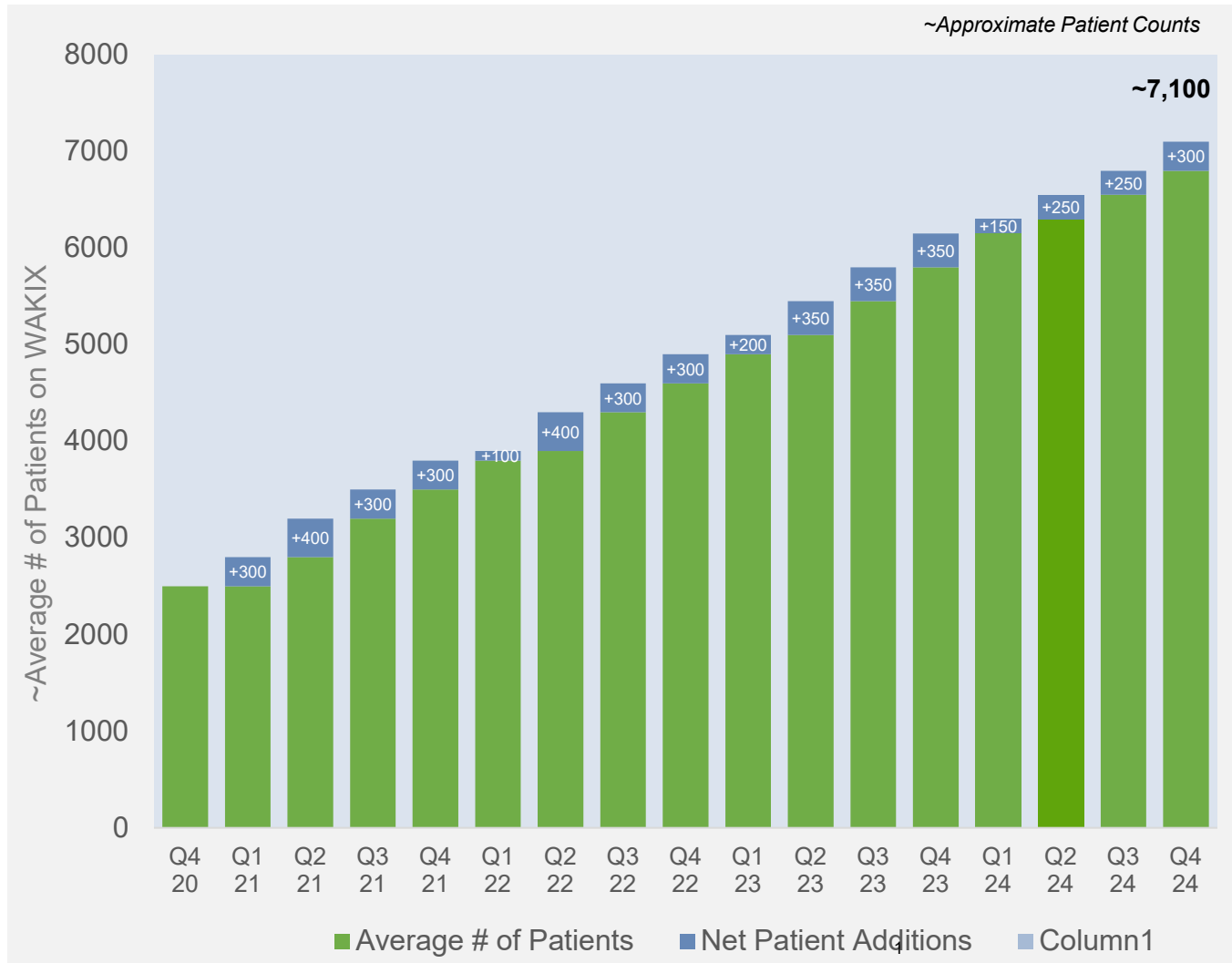
HIGHLIGHTS

- Q4 '24 represented the highest quarter of Net Revenue in our history, **\$201.3M**
- FY '24 Net Revenue of **\$714.7M**
- **Durable double-digit sales growth** continued through year five on the market
- **\$576M of Cash and cash equivalents on the Balance Sheet**

2025 Full Year Guidance of \$820-\$860M

Confident in WAKIX being a potential \$1B+ opportunity in narcolepsy alone

Meaningfully Differentiated Product Profile Key Driver in Strong Durable Growth in Patients on WAKIX®



1. Net Patient Additions based on previously disclosed quarterly average number of patients on WAKIX

Q4 24 Highlights












More unique prescribers of WAKIX® than sodium oxybate

Strong market access coverage (>80%) – even with the availability of generic and new oxybate options

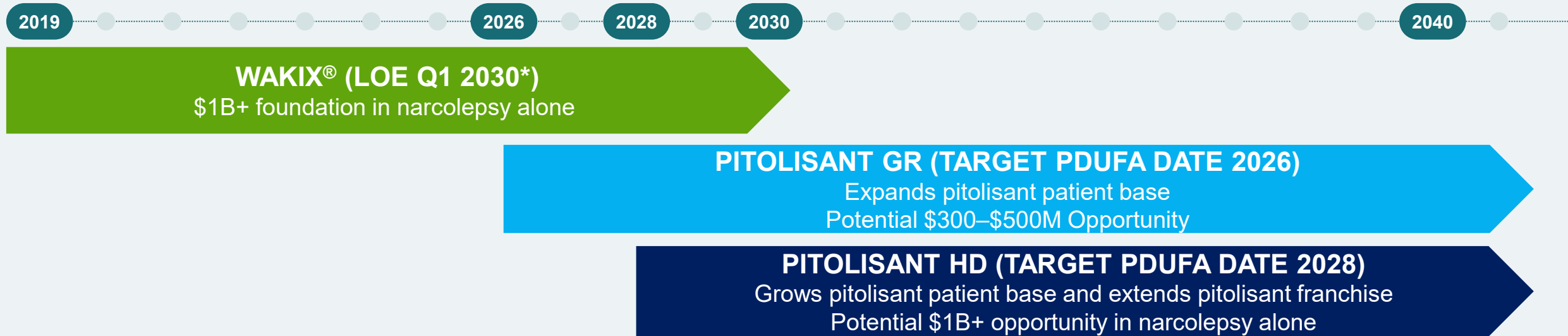
Pitolisant Franchise: Patient-Centric Drug Development

Building Our Leadership Position in Sleep/Wake

 Residual symptoms ¹				Higher dose, enhanced efficacy
 Report fatigue ²				Fatigue indication
 Products require titration	 Don't achieve clinical benefit		No titration	No titration
 Report GI disturbances ^{3,4}	 Cite nausea as a side effect ⁵		Gastro-resistant coating	Gastro-resistant coating
 Cite frustration with side effects ⁶		Well tolerated; safety profile	Well tolerated; safety profile	Well tolerated; safety profile
 Only 1 FDA-approved treatment indicated for EDS and cataplexy		EDS and Cataplexy	EDS and Cataplexy	EDS and Cataplexy
 FDA-approved treatments are scheduled (CII – CIV)		Non-scheduled	Non-scheduled	Non-scheduled
NARCOLEPSY UNMET NEEDS		WAKIX®*	Pitolisant GR	Pitolisant HD

1. McCullough et al. Novel treatment options in narcolepsy, Chicago Rush Memorial Center - SLEEP 2019 Abstract; 2. Droogleever et al. (2012). Severe fatigue in narcolepsy with cataplexy. Sleep, 21(2), 163-169; 3. Barateau et al., Dauvilliers, 2019; 4. Wang et al., 2023; 5. Zhan et al., 2023; 6. Postmarketing study; 6. Versta Research, Know Narcolepsy Survey ("Know Narcolepsy"), October 2018; * WAKIX attributes based on FDA-approved adult narcolepsy product labelling.

Pitolisant Franchise Poised to Drive Durable Patient and Revenue Growth to the Mid-2040s

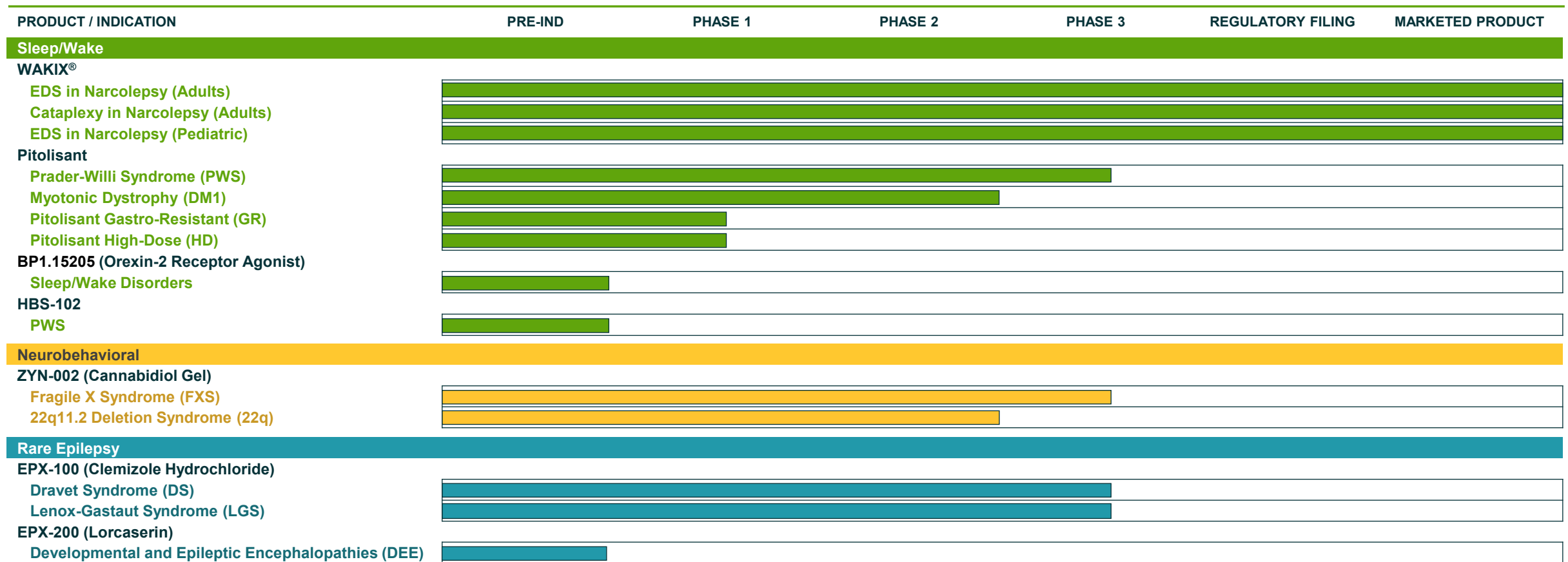


- Two meaningfully differentiated product profiles building off WAKIX with PDUFAs prior to LOE
- Provisional patents filed out to 2044 to extend durable patient and net revenue growth
 - Pursuing other indications (IH, DM1) to drive incremental patient, net revenue growth

- **Pitolisant franchise strengthens leadership position in sleep/wake**
- **Poised to deliver durable patient growth and significant revenue to the mid 2040s**

*On track toward pediatric exclusivity – WAKIX LOE would be Q3 2030

Innovative Late-Stage Pipeline



3 CNS FRANCHISES

8 ASSETS

13 DEVELOPMENT PROGRAMS*

6 PHASE 3 PROGRAMS BY YEAR END

2025 Anticipated Catalysts

2Q25

BP1.15205 (OX2R agonist)

- Preclinical data presentation at SLEEP 2025
- IMPD submission (IND submission 2H)

3Q25

ZYN002
FXS Phase 3
Registrational Trial
topline data readout

Pitolisant GR Pivotal
BE study readout

4Q25

Pitolisant HD
Initiation of Phase 3
registrational trials in
narcolepsy and **idiopathic
hypersomnia (IH)**

KEY
TAKEAWAY

Late-stage pipeline driving a catalyst-rich 2025

BP1.15205: Potential Best-in-Class Orexin 2 Receptor (OX2R) Agonist

**Preclinical Safety
and Efficacy Data
Presentation at
SLEEP 2025**

OREXIN CLASS

Next wave of Sleep/Wake therapeutic innovation

TEIJIN

Tokyo-based Pharma; innovator of TPM-1116 (now BP1.15205)

PRECLINICAL DATA PRESENTATION AT SLEEP IN JUNE

Preclinical safety and efficacy data presentation at SLEEP 2025 meeting in June

UNIQUE STRUCTURE/CHEMICAL SCAFFOLD

Differentiated from other known OX2R agonist chemical structures

CLINICAL POTENTIAL

- Potency and selectivity
- Potent on-target effects
- Potentially better AE profile
- Once-daily dosing

ZYN002: Potential for First Approved Treatment of Fragile X Syndrome

**Topline Data
Readout from Phase
3 Registrational
Trial, RECONNECT
Study: 3Q 2025**

ZYN002: INNOVATIVE PRODUCT PROFILE

Purely synthetic cannabidiol (CBD); devoid of THC; Permeation enhanced gel

LEAD PROGRAM IN FRAGILE X SYNDROME (FXS)

Additional opportunity in related disorder, 22q deletion syndrome (22q)

MARKET OPPORTUNITY

~80,000 patients in the US with FXS; similar for 22q; Worldwide rights

VERY HIGH UNMET NEED

No approved products for FXS or 22q

Would be first approved treatment for patients with FXS

Pitolisant HD: Phase 3 Registrational Trials in Narcolepsy and IH in Q4 2025

Initiation of Phase 3 Registrational Trials of Pitolisant HD in Narcolepsy and IH

OPTIMIZED PK PROFILE AND HIGHER DOSE

- Designed to address the need for greater efficacy in EDS and other symptoms in patients with central disorders of hypersomnolence

PROGRAMS TO PURSUE A DIFFERENTIATED LABEL

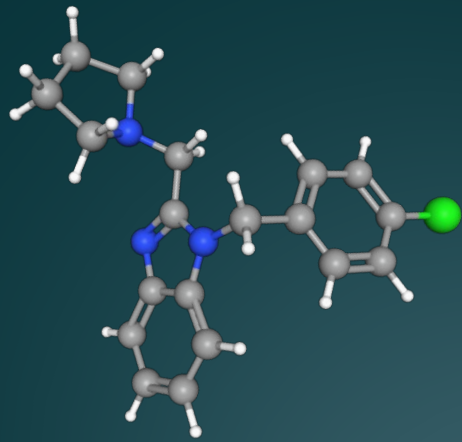
Fatigue in narcolepsy; sleep inertia in idiopathic hypersomnia

NARCOLEPSY AND IH PHASE 3 REGISTRATIONAL TRIALS TO BE INITIATED Q4 2025

Topline data readout anticipated 2027; PDUFA targeted for 2028

PROVISIONAL IP FILED TO EXTEND PITOLISANT FRANCHISE INTO 2040'S

EPX-100: Most Advanced and Differentiated 5HT2 (serotonin) Agonist Development Program



EPX-100

PROVEN MoA

Established serotonergic mechanism of action – confirmed via highly predictive zebra-fish model

PROVEN SAFETY

- Clemizole was marketed for ~ 20 yrs with no significant safety and/or tolerability signals from post marketing exposure
- Emerging safety and tolerability profile from the Phase 3 study in DS is promising; no need for special laboratory or cardiac monitoring required

DOSING REGIMEN

BID dosing; very important clinical consideration for patients with DEEs

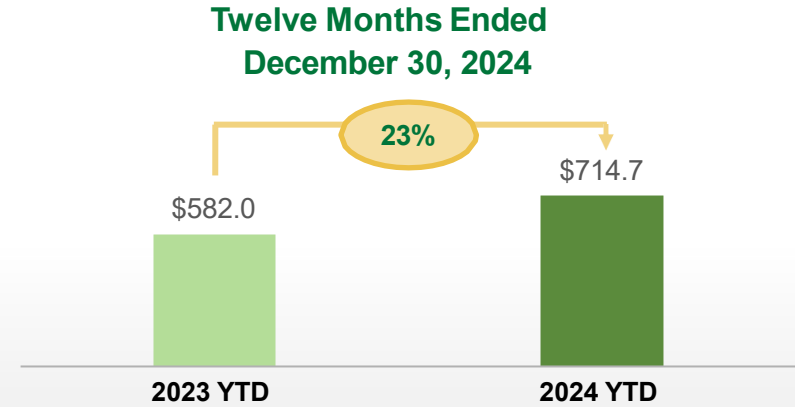
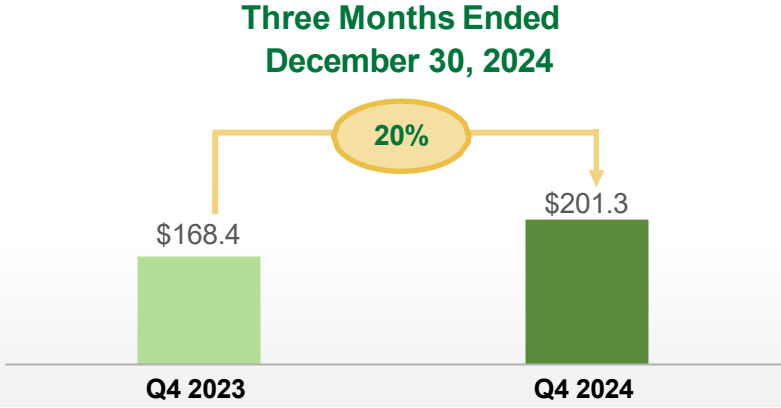
ADVANCED CLINICAL DEVELOPMENT

- Actively enrolling patients in US and EU in a Phase 3 registrational trial in Dravet syndrome; Topline data in 2026
- Initiated Phase 3 registrational study in LGS in Q4 2024; topline Data in 2026

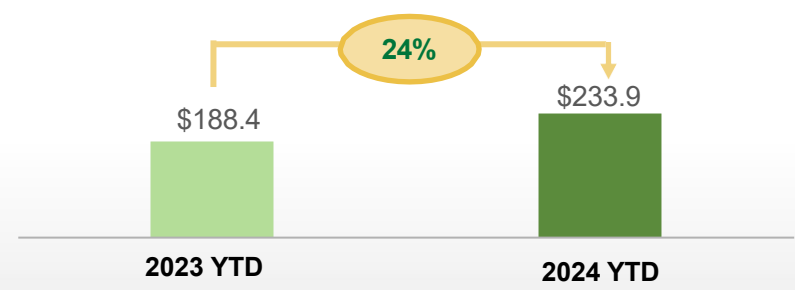
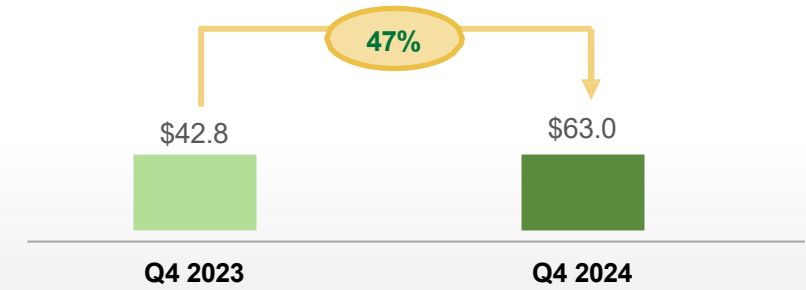
Financial Highlights

(In millions, USD)

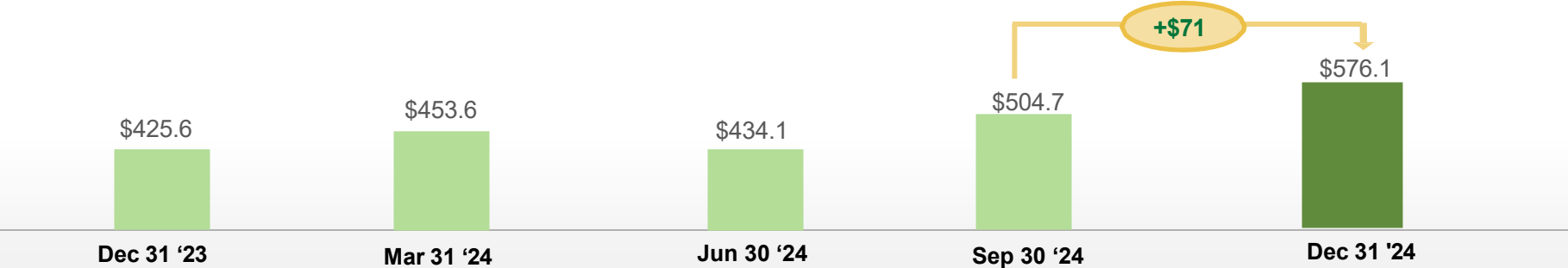
Net Product Revenue



Non-GAAP Adjusted Net Income⁽¹⁾



Cash, Cash Equivalents & Investments



(1) Non-GAAP Adjusted Net Income= GAAP Net Income excluding non-cash interest expense, depreciation, amortization, stock-based compensation, other non-operating items and tax effect of these items

Financial Summary

<i>(In millions, USD)</i>	Three Months Ended December 31,		% Change	Twelve Months Ended December 31,		% Change
	2024	2023		2024	2023	
Totals may not foot due to rounding						
Net Product Revenue	\$201.3	\$168.4	20%	\$714.7	\$582.0	23%
Cost of Product Sold	54.4	43.2	26%	156.8	121.2	29%
Total Operating Expenses	\$91.1	\$85.1	7%	\$367.1	\$268.8	37%
R&D Expense ⁽¹⁾	34.7	30.3	14%	145.8	76.1	92%
S&M Expense	27.6	26.9	3%	110.9	97.4	14%
G&A Expense	28.9	27.9	4%	110.4	95.3	16%
Net Income	\$49.5	\$26.6	86%	\$145.5	\$128.9	13%
Cash, cash equivalents & investments	\$576.1					

NM denotes not meaningful % change

(1) Includes upfront licensing fee of \$25.5M related to the 2024 Bioprojet Sublicense Agreement and IPR&D charge of \$17.1M related to the acquisition of Epygenix for the twelve months ended December 31, 2024

GAAP vs NON-GAAP Reconciliation

<i>(In millions, USD)</i>	Three Months Ended December 31,		Twelve Months Ended December 31,	
	2024	2023	2024	2023
Totals may not foot due to rounding				
GAAP net income	\$49.5	\$26.6	\$145.5	\$128.9
Non-cash interest expense ⁽¹⁾	0.2	0.2	0.7	3.2
Depreciation	0.0	0.2	0.3	0.5
Amortization ⁽²⁾	6.0	6.0	23.8	23.8
Stock-based compensation expense	9.9	8.9	42.7	31.2
Licensing fee and milestone payments ⁽³⁾	-	-	26.5	0.8
Loss on debt extinguishment ⁽⁶⁾	-	-	-	9.8
Transaction related costs ⁽⁴⁾	-	9.8	17.1	9.8
Income tax effect related to Non-GAAP adjustments ⁽⁵⁾	(2.4)	(8.8)	(22.7)	(19.6)
Non-GAAP adjusted net income	\$63.0	\$42.8	\$233.9	\$188.4
GAAP net income per diluted share	\$0.85	\$0.45	\$2.51	\$2.13
Non-GAAP adjusted net income per diluted share	\$1.08	\$0.73	\$4.04	\$3.12
Weighted average number of shares of common stock used in non-GAAP diluted per share	58,218,052	58,853,292	57,869,915	60,372,397

(1) Includes amortization of deferred finance charges.

(2) Includes amortization of intangible asset related to WAKIX.

(3) Amount represents upfront licensing fee incurred upon closing the 2024 Bioprojet Sublicense Agreement and milestones related to HBS102 in September 2024 and March 2023.

(4) Includes IPR&D charge related to the acquisition of Epygenix.

(5) Calculated using the reported effective tax rate for the periods presented less impact of discrete items.

(6) Includes loss on extinguishment of the Blackstone Credit Agreement.

DELIVER ON PROMISE TO PATIENTS

Commitment to patients

Addressing unmet medical needs

Delivering meaningful treatment options

Helping patients thrive

DELIVER STRONG VALUE TO SHAREHOLDERS

Innovative

Catalyst-rich pipeline

Profitable biotech company

Meaningful investment opportunity

THANK YOU



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